

## Message Text

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ACTION EB-11

INFO OCT-01 NEA-10 ISO-00 AID-20 CIAE-00 FRB-02 INR-10

NSAE-00 RSC-01 TRSE-00 XMB-07 OPIC-12 SPC-03 CIEP-02

LAB-06 SIL-01 OMB-01 DRC-01 /088 W

----- 028827

P 071500Z MAR 74

FM AMEMBASSY NICOSIA

TO USDOC WASHDC PRIORITY

INFO SECSTATE WASHDC PRIORITY 8274

LIMITED OFFICIAL USE NICOSIA 396

E.O. 11652: N/A

TAGS: BBAK, CY

SUBJECT: REQUEST FOR INFORMATION ON LOUIS BERGER INC

1. LOUIS BERGER INC., 100 HALSTED ST., EAST ORANGE,  
NEW JERSEY, HAS SUBMITTED PROPOSALS FOR FEASIBILITY  
STUDIES UNDER IBRD HIGHWAY PROJECT LOAN NUMBER 904 CY.  
PROPOSALS FOR FEASIBILITY STUDIES OF (A) NICOSIA-  
FAMAGUSTA AND NICOSIA-LIMASSOL HIGHWAYS AND  
(B) OF ROAD USER CHARGES AND REGULATIONS, VALUED AT  
SOME \$260,000 AND \$60,000, RESPECTIVELY, INVOLVED.

2. WE BELIEVE BERGER IS ONLY 3 PERCENT ABOVE LOWEST  
BIDDER (HANLEY, HUGHES AND BOSBEY OF BRITAIN) ON  
PROPOSAL (A). BERGER TELLS US THAT IBRD RATES THEM  
FIRST AMONG COMPANIES COMPETING FOR THIS WORK.  
EMBASSY WOULD APPRECIATE COMMERCE EFFORT TO CONFIRM THIS  
CLAIM IN ORDER PERMIT US USE FACTS IN DISCUSSIONS WITH  
GOCYPRUS OFFICIALS AND MINISTERS. AS AWARD TO BE  
DECIDED NEXT WEEK, PLEASE REPLY SOONEST.

COMMENT: THIS IS CLOSEST US FIRM HAS COME TO  
WINNING WORK UNDER IBRD LOAN IN CYPRUS. QUALITY AND  
EXPERIENCE SHOULD OVERRIDE 3 PERCENT COST DIFFERENTIAL.  
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WE WANT TO BE SURE OF OUR FACTS BEFORE PRESSING

THIS ARGUMENT.

GRANT

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NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 07 MAR 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** morefirh  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974NICOSI00396  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** n/a  
**From:** NICOSIA  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1974/newtext/t19740361/aaaacemz.tel  
**Line Count:** 63  
**Locator:** TEXT ON-LINE  
**Office:** ACTION EB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:**  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** morefirh  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 16 APR 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <16 APR 2002 by elyme>; APPROVED <11 JUN 2002 by morefirh>  
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US Department of State  
EO Systematic Review  
30 JUN 2005

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**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** REQUEST FOR INFORMATION ON LOUIS BERGER INC  
**TAGS:** BBAK, CY  
**To:** STATE  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005